

## Hollywood's Top 25 Real Estate Agents

Shaky foreign markets haven't rocked L.A.'s residential home prices (yet), as the town's most sought-after brokers continue to cater to stars and log record-breaking sales in markets from "blue chip" Beverly Hills to Hancock Park.



Erhard Pfeiffer/Courtesy of The Agency

Los Angeles' white-hot luxury home market shows no signs of cooling. The average luxury home sales price in the city grew 10.5 percent — to \$7.4 million — during the second quarter of 2015, while the average number of days on the market fell 11 percent (to 88 days), according to real estate brokerage Douglas Elliman. Witness record-setting sales in some of the hottest markets — with many buyers paying all cash. "It's a healthy market, and there's no better place to invest," says John Aaroe Group's **Aaron Kirman**, one of *THR*'s top 25 agents — presented here in alphabetical order — selected for their client rosters and killer deals.

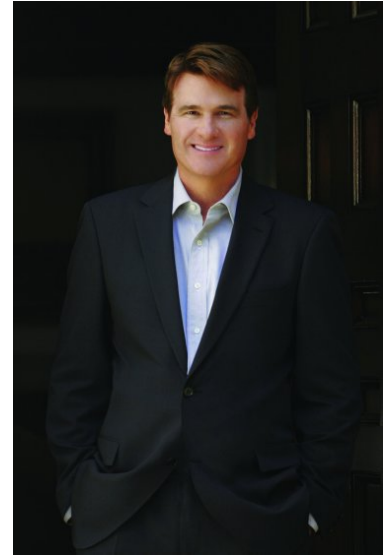
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- **Ernie Carswell**

## **Teles Properties**

Courtesy of Carswell Collection

"What I'm seeing built back up is a very different mountain than I've seen in my 30 years of business," says Carswell of the current real estate cycle. "This is a mountain of cash, not loans." He is representing **Katy Perry** in her high-profile attempt to acquire a former Los Feliz convent for \$14.5 million. He also has begun working with a developer on **Della Reese's** former Bel Air home, which she sold for \$7.5 million in November. "Quickly built, fast money making doesn't interest me," Carswell notes. "Solid classics and something that will be here 100 years from now — that's what I want for me and what I want to represent when I represent someone else."



- **Chris Cortazzo**

## **Coldwell Banker**

Courtesy of Nicholas Reid

The Malibu dynamo, whose first client was **Richard Gere**, sold Gere's former \$60 million Paradise Cove bluffs home to **Jimmy Iovine** in January. "That's a great way to start the year," jokes Cortazzo, adding that Malibu is only getting better: "Malibu is not at its peak, and I think there's room to grow." He sold a **Frank Gehry**-designed home owned by **Patrick Dempsey** for \$15 million in June, and he's listing **David** and **Yolanda Foster's** Carbon Beach residence for \$23.5 million.



- **Drew Fenton**

## **Hilton & Hyland**

Fenton, who has represented such clients as **Christina Aguilera** and the **Osbournes**, sold **Calvin Klein** a 9,350-square-foot view home in the Hollywood Hills for \$25 million this summer. He also represented **Nile** **Niami** in his \$9.5 million acquisition of **Scooter Braun's** Hollywood Hills home, and he's listing **Simon Fuller's** Beverly Hills house for nearly \$19 million.